# Discover

# the AFM Advantage

The American Federation of Musicians is your best source for a wide variety of benefits and services including:

- Canadian Office
- **)** Low rate insurance plans
- Preferred rate credit cards and loans
- The AFM & Employers' Pension Fund
- Residual payment and royalty funds
- Emergency relief funds and special benefit funds for disabled members
- On-the-road assistance and legal help
- Assistance in recording and electronic media services
- Legislative representation
- ) The International Musician magazine
- **)** Special discounts via AFL-CIO's Union Privilege Program

# It's a great time to be a member! Join today!

American Federation of Musicians of the United States & Canada Raymond M. Hair, Jr., International President 1501 Broadway, Suite 600, New York, NY 10036 212-869-1330 www.afm.org | www.cfmusicians.org WHY JOIN THE AFM





# It's a Great Time to Join

The American Federation of Musicians of the United States and Canada is the world's largest entertainment union of professional musicians.

Over 80,000 strong, we perform all styles of music—rock, Latin, classical, gospel, jazz, blues, country, folk, big band, reggae - avant-garde or traditional, sacred or secular. We perform and record the music the world wants to hear.

AFM is the union of Bruce Springsteen, Dave Grohl, Grace Kelly, Willie Nelson, Melissa Etheridge, Bruno Mars, Yo-Yo Ma, Justin Bieber, Wynton Marsalis, Lyle Lovett, Buddy Guy, Carlos Santana, Shawn Mendes, and thousands more.



In Canada, we operate as the Canadian Federation of Musicians, offering services focused on Canadian members.

AFM has served musicians for over 120 years in every musical workplace—on the concert stage, in the theater pit, in the recording studio, from national or international tours to neighborhood bars, throughout the US and Canada.

We lobby the US Congress and Canadian Parliament for musicians' interests. We negotiate excellent industry-wide contracts covering sound recordings, television, motion pictures, jingles, touring musical productions, and more.

We collect and distribute intellectual property rights money from the use of sound recordings and audiovisual products at home and abroad.

We represent the finest musicians in the world. We've got you covered. For more information, go to www.afm.org or www.cfmmusicians.org. It's a great time to be an AFM member.

# **We Know Your Workplace**

# **CANADIAN OFFICE**

AFM in Canada is known as CFM—Canadian Federation of Musicians (www.cfmusicians.org). Located in Toronto, CFM is the leading organization for professional musicians in Canada, providing specialized services and help with: immigration, media, symphonic and theatrical matters, touring, freelance and membership, contract negotiations and administration, royalty streams, and more.

### SYMPHONIC SERVICES DIVISION

We provide advice, assistance, and support for AFM local officers, orchestra committees, symphony musicians, and symphonic music students.

### **ELECTRONIC MEDIA SERVICES DIVISION**

We administer AFM-negotiated recording agreements with global and local companies covering the entire media spectrum.

### TRAVEL. TOURING. BOOKING AND IMMIGRATION DIVISION

We negotiate, administer, and enforce agreements covering musicians touring with theatrical musical productions.

### FREELANCE MUSICIANS SERVICES

Whether you're a young rock band from Seattle playing a one-nighter in Boston or a seasoned string quartet performing a local wedding service in Canada, the AFM is your best business partner.

# ORGANIZING AND EDUCATION

We work with musicians on all levels to organize contract campaigns and to advocate musicians' rights in our communities.



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# We've Got You Covered

### MUSICIANS' LIABILITY INSURANCE

Get up to \$1,000,000 for each occurrence and up to \$2,000,000 of aggregate coverage for lawsuits arising out of bodily injury and/or damage to property of others when performing.

### **EQUIPMENT INSURANCE**

We offer an "all-risk" musical instrument and equipment insurance plan that protects your gear from vandalism, breakage, water, fire, lightning, and theft up to the full replacement value.

### PREFERRED RATE CREDIT CARD

Creditworthy AFM members can qualify for the AFM Master-Card with no annual fee and a low interest rate on purchases.

# **Special Payments**

### AFM & SAG-AFTRA FUND

We distribute US and foreign copyright royalties to sound recording session musicians and vocalists, and to

instrumentalists involved in scoring television and motion pictures exhibited in some foreign countries. Visit www.afmsagaftrafund.org to see whether we have money for you.

# MUSICIANS RIGHTS ORGANIZATION CANADA (MROC)

Founded by AFM in 1998, MROC distributes neighboring rights royalties to musicians under tariffs approved by the Copyright Board of Canada. For more information, visit www.musiciansrights.ca.



# **SOUNDEXCHANGE**

AFM participates in the governance of SoundExchange, the world's largest collective rights management organization for featured recording artists and copyright holders. Visit www.soundexchange.com to find out whether undistributed royalties await you.

# FILM MUSICIANS SECONDARY MARKETS FUND (FMSMF)

Created by AFM in 1972, FMSMF tracks, collects and distributes millions of dollars in residuals each year to musicians who perform work under the AFM's Motion Picture and TV Film Agreements. Go to www.fmsmf.org for more info, or to check whether an unclaimed payment awaits you.



### SOUND RECORDING SPECIAL PAYMENTS FUND (SPF)

Since 1964, SPF collects from US record companies a percentage of sales from CDs, downloads, concert DVDs, and samples for distribution to musicians working under the AFM's Sound Recording Labor Agreement. Find out whether an unclaimed payment is waiting for you at www.sound-recording.org.

# EMERGENCY TRAVEL ASSISTANCE PROGRAM (ROAD GIG)

Road Gig offers emergency assistance to get to the next gig or back home if a contracted engagement is cancelled or if the purchaser/employer defaults on the contract.

# RECORDING INDUSTRIES MUSIC PERFORMANCE TRUST FUNDS (MPTF)

Since 1944, MPTF has provided funding for admission-free live music performances that are open to the public. See www.musicpf.org.

# LESTER PETRILLO MEMORIAL FUND For disabled musicians

The Lester Petrillo Fund provides financial aid to disabled AFM members on an emergency basis.

# AMERICAN FEDERATION OF MUSICIANS' AND EMPLOYERS' PENSION FUND (AFM-EPF)

One of the largest pension funds in the entertainment industry with more than \$1.8 billion in assets, millions of dollars in pension benefits are paid to participating musicians by AFM-EPF each year. Visit www.afm-epf.org for more info.

# LEGISLATIVE REPRESENTATION

We sponsor and lobby initiatives that address cross-border visa issues, public funding for the arts, labor law, copyright and intellectual property laws, flying with musical instruments, and more.

# FREE SUBSCRIPTION TO INTERNATIONAL MUSICIAN

The *International Musician* is the official AFM journal, published monthly and avail-

able online at www.afm.org.

# **AUDITION NOTICES**

Monthly audition and employment ads are posted in the *International Musician*, available the first day of each month in the private members-only area at www.afm.org.

# ONLINE RESOURCES AND FORUMS

You'll find plenty of new and exciting information online at www.afm.org—forums where you can talk shop; AFM media contracts, member search feature connects you to other AFM members.

### UNION PLUS BENEFITS - VIA AFL-CIO

Get discounts on mortgage and real estate loans, health insurance, major medical, prescription drugs, dental and vision programs, consultation, and more.

# **AFM Contract Protection**

### SIGNATORY BOOKING AGENTS

Browse our list of franchised booking agents signatory to the AFM's Booking Agent Agreement.

### AFM CONTRACTS—GET COVERED. BE SECURE

An AFM contract is the best protection for single, steady, and traveling engagements. We have contract forms for use by members in the US and Canada for every type of job.

# **CLAIMS ON DEFAULTS**

If a purchaser defaults on payment to members for a traveling engagement, the AFM will attempt to resolve the dispute administratively or pursue the claim legally.

### IMMIGRATION ASSISTANCE

For cross-border engagements, the AFM works with the governments of both countries to obtain work visas in either location covering single engagements or tours.



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